

# Brilliant Real Estate Pre-License Course - Spring 2023

75-Hr Live-Instruction Course (50-minute hours) - Including 15-Hr Interactive Portion (Bloomington, IL)		
Yellow Book (Modern Real Estate Practice in Illinois)		
<u>Session</u>	<u>Date</u>	<u>Material Covered in this session</u>
Session 1	Monday, June 5 8:30 AM - 4:30 PM	Welcome Session and Class Intro. Ch. 1 - Introduction to the Real Estate Business Ch. 2 - Real Property and the Law Ch. 3 - Concepts of Home Ownership
Session 2	Tuesday, June 6 8:30 AM - 4:30 PM	Ch. 4 - Real Estate Agency Ch. 14 - Illinois Real Estate License Law
Session 3	Wednesday, June 7 8:30 AM - 4:30 PM	Ch. 5 - Real Estate Brokerage Ch. 6 - Brokerage Agreements
Session 4	Thursday, June 8 8:30 AM - 4:30 PM	Ch. 7 - Interests in Real Estate Ch. 8 - Forms of Real Estate Ownership Ch. 9 - Legal Descriptions
Session 5	Friday, June 9 8:30 AM - 4:30 PM	Ch. 10 - Real Estate Taxes and Other Liens Ch. 11 - Real Estate Contracts
Session 6	Saturday, June 10 8:30 AM - 12:30 PM	Ch. 12 - Transfer of Title Ch. 13 - Title Records
Session 7	Monday, June 12 8:30 AM - 4:30 PM	Ch. 15 - Real Estate Financing: Principals Ch. 16 - Real Estate Financing: Practice Ch. 19 - Real Estate Appraisal
Session 8	Tuesday, June 13 8:30 AM - 4:30 PM	Ch. 21 - Fair Housing and Ethical Practices Ch. 17 - Leases Ch. 18 - Property Management
Session 9	Wednesday, June 14 8:30 AM - 4:30 PM	Ch. 20 - Land-Use Controls and Property Development Ch. 22 - Environmental Issues and the Real Estate Transaction Ch. 23 - Closing the Real Estate Transaction

**15 Hour Interactive Portion = 15 50-minute hours**

<u>Session</u>	<u>Date</u>	<u>Material Covered in this session</u>
Session 10	Thursday, June 15 8:30 AM - 4:30 PM	Brokerage Firm Issues Agency Contracts Real Property Concepts Antitrust Working With Sellers
Session 11	Friday, June 16 8:30 AM - 4:30 PM	Working With Buyers Earnest Money & Negotiating From Contract to Closing Math Review
Session 12	Saturday, June 17 8:30 AM - 12:30 PM	Full Course Review Session!

Classes will begin PROMPTLY at 8:30 AM, each day!  
Class will conclude at APPROXIMATELY 4:30 PM on weekdays and  
12:30 PM on Saturdays (give or take 15 minutes).  
All students MUST arrive ON-TIME for each class, and bring all materials!

For additional information, please visit the instructor's website at:  
[www.BrilliantEducation.com](http://www.BrilliantEducation.com)

If you have any questions or concerns, please contact the instructor:  
Nick Butzirus Phone: 309-888-4663 Email: [Nick@BrilliantEducation.com](mailto:Nick@BrilliantEducation.com)