## **Brilliant Education - Pre-License Course - Winter 2026**

75-Hr Live-Instruction Course (50-minute hours) - Including 15-Hr Interactive Portion (Bloomington, IL)

## **Yellow Book**

(Modern Real Estate Practice in Illinois)

| <u>Session</u> | <u>Date</u>        | Material Covered in this session                              |
|----------------|--------------------|---|
| Session 1      | Monday, Feb. 2     | Welcome Session and Class Intro.                              |
|                |                    | Ch. 1 - Introduction to the Real Estate Business              |
| Session 2      | Wednesday, Feb. 4  | Ch. 2 - Real Property and the Law                             |
|                |                    | Ch. 3 - Concepts of Home Ownership                            |
|                | Friday, Feb. 6     | **NO CLASS** (Instructor Out of Town)                         |
| Session 3      | Monday, Feb. 9     | Ch. 4 - Real Estate Agency                                    |
| Session 4      | Wednesday, Feb. 11 | Ch. 14 - Illinois Real Estate License Law                     |
| Session 5      | Friday, Feb. 13    | Ch. 5 - Real Estate Brokerage                                 |
| Session 6      | Monday, Feb. 16    | Ch. 6 - Brokerage Agreements                                  |
| Session 7      | Wednesday, Feb. 18 | Ch. 7 - Interests in Real Estate                              |
| Session 8      | Friday, Feb. 20    | Ch. 8 - Forms of Real Estate Ownership                        |
| Session 9      | Monday, Feb. 23    | Ch. 9 - Legal Descriptions                                    |
| Session 10     | Wednesday, Feb. 25 | Ch. 10 - Real Estate Taxes and Other Liens                    |
| Session 11     | Friday, Feb. 27    | Ch. 11 - Real Estate Contracts                                |
| Session 12     | Monday, Mar. 2     | Ch. 12 - Transfer of Title                                    |
|                |                    | Ch. 13 - Title Records  |
| Session 13     | Wednesday, Mar. 4  | Ch. 15 - Real Estate Financing: Principles                    |
| Session 14     | Friday, Mar. 6     | Ch. 16 - Real Estate Financing: Practice                      |
| Session 15     | Monday, Mar. 9     | Ch. 19 - Real Estate Appraisal                                |
| Session 16     | Wednesday, Mar. 11 | Ch. 21 - Fair Housing and Ethical Practices                   |
| Session 17     | Friday, Mar. 13    | Ch. 17 - Leases   |
|                |                    | Ch. 18 - Property Management                                  |
| Session 18     | Monday, Mar. 16    | Ch. 20 - Land-Use Controls and Property Development           |
|                |                    | Ch. 22 - Environmental Issues and the Real Estate Transaction |
| Session 19     | Wednesday, Mar. 18 | Ch. 23 - Closing the Real Estate Transaction                  |

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| 15 Hour Interactive Portion = 15 50-minute hours |                     |                                  |  |
|--|---------------------|----------------------------------|--|
| Session  | <u>Date</u>         | Material Covered in this session |  |
| Session 20                                       | Friday, Mar. 20     | Brokerage Firm Issues            |  |
|  |                     | Agency                           |  |
|  |                     | Contracts                        |  |
| Session 21                                       | Monday, Mar. 23     | Real Property Concepts           |  |
|  |                     | Antitrust                        |  |
|  |                     | Working With Sellers             |  |
| Session 22                                       | Wednesday, Mar. 25  | Working With Buyers              |  |
|  |                     | Earnest Money & Negotiating      |  |
|  |                     | From Contract to Closing         |  |
| Session 23                                       | Friday, Mar. 27     | Math Review                      |  |
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| Session 24                                       | Monday, Mar. 30     | Full Course Review Night!        |  |

Classes will begin PROMPTLY at 5:30 PM, and will conclude at APPROXIMATELY 9:00 PM (give or take 15 minutes).
All students MUST arrive ON-TIME for each class, and bring all materials!

For additional information, please visit the instructor's website at: www.BrilliantEducation.com

If you have any questions or concerns, please contact the instructor:

Nick Butzirus Phone: 309-888-4663 Email: Nick@BrilliantEducation.com

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