## **Brilliant Education - Pre-License Course - Winter 2026**

## 75-Hr Live-Instruction Course (50-minute hours) - Including 15-Hr Interactive Portion (Bloomington, IL)

## Yellow Book

(Modern Real Estate Practice in Illinois)

Session	<u>Date</u>	Material Covered in this session
Session 1	Monday, Feb. 2	Welcome Session and Class Intro.
		Ch. 1 - Introduction to the Real Estate Business
Session 2	Wednesday, Feb. 4	Ch. 2 - Real Property and the Law
		Ch. 3 - Concepts of Home Ownership
Session 3	Friday, Feb. 6	Ch. 4 - Real Estate Agency
Session 4	Monday, Feb. 9	Ch. 14 - Illinois Real Estate License Law
Session 5	Wednesday, Feb. 11	Ch. 5 - Real Estate Brokerage
Session 6	Friday, Feb. 13	Ch. 6 - Brokerage Agreements
Session 7	Monday, Feb. 16	Ch. 7 - Interests in Real Estate
Session 8	Wednesday, Feb. 18	Ch. 8 - Forms of Real Estate Ownership
Session 9	Friday, Feb. 20	Ch. 9 - Legal Descriptions
Session 10	Monday, Feb. 23	Ch. 10 - Real Estate Taxes and Other Liens
Session 11	Wednesday, Feb. 25	Ch. 11 - Real Estate Contracts
Session 12	Friday, Feb. 27	Ch. 12 - Transfer of Title
		Ch. 13 - Title Records
Session 13	Monday, Mar. 2	Ch. 15 - Real Estate Financing: Principles
Session 14	Wednesday, Mar. 4	Ch. 16 - Real Estate Financing: Practice
Session 15	Friday, Mar. 6	Ch. 19 - Real Estate Appraisal
Session 16	Monday, Mar. 9	Ch. 21 - Fair Housing and Ethical Practices
Session 17	Wednesday, Mar. 11	Ch. 17 - Leases
		Ch. 18 - Property Management
Session 18	Friday, Mar. 13	Ch. 20 - Land-Use Controls and Property Development
		Ch. 22 - Environmental Issues and the Real Estate Transaction
Session 19	Monday, Mar. 16	Ch. 23 - Closing the Real Estate Transaction

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15 Hour Interactive Portion = 15 50-minute hours			
Session	<u>Date</u>	Material Covered in this session	
Session 20	Wednesday, Mar. 18	Brokerage Firm Issues	
		Agency	
		Contracts	
Session 21	Friday, Mar. 20	Real Property Concepts	
	,,	Antitrust	
		Working With Sellers	
Session 22	Monday, Mar. 23	Working With Buyers	
		Earnest Money & Negotiating	
		From Contract to Closing	
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Session 23	Monday, Mar. 25	Math Review	
Session 24	Wednesday, Mar. 27	Full Course Review Night!	

Classes will begin PROMPTLY at 5:30 PM, and will conclude at APPROXIMATELY 9:00 PM (give or take 15 minutes). All students MUST arrive ON-TIME for each class, and bring all materials!

For additional information, please visit the instructor's website at: www.BrilliantEducation.com

If you have any questions or concerns, please contact the instructor:

Nick Butzirus Phone: 309-888-4663 Email: Nick@BrilliantEducation.com

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